



*Season 2021/2022*

# 68<sup>th</sup> ANNUAL REPORT & STATEMENTS

Presented 8<sup>th</sup> of July, 2022

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## Office Bearers & Committee Members

### Season 2021/2022

President	<b>Mark Keating</b>
Vice-President	<b>Ross Thomasson</b>
Treasurer	<b>Lee Smart</b>
Secretary/Junior Coordinator	<b>Ben Rogers</b>
Female Cricket Manager	<b>Peta Ginnane</b>
Social Manager	<b>Darren Oakes</b>
Fundraising Manager	<b>Mike Stowe</b>

## Life Members

<b>V. Davies</b>	<b>D. Davies</b>	<b>L. Davies</b>	<b>A. Gleeson</b>
<b>J. Heslop</b>	<b>R. Lorimer</b>	<b>A. Smith</b>	<b>R. Cullinan</b>
<b>S. Ramsay</b>	<b>D. Kerss</b>	<b>G. Ravenscroft</b>	<b>G. Shoppee Snr.</b>
<b>C. O. Smart</b>	<b>P. Richardson</b>	<b>J. Terris</b>	<b>D. Lyon</b>
<b>P. Brownlie</b>	<b>J. Matthews</b>	<b>P. Halls</b>	<b>G. Watkins</b>
<b>L. Smart</b>	<b>G. Kennedy</b>	<b>A. Fishley</b>	<b>G. Matty</b>
<b>P. Wilson</b>	<b>M. Keating</b>	<b>B. Macdonald</b>	<b>S. Richardson</b>
<b>D. Keating</b>	<b>W. Allen</b>	<b>W. Kaszuba</b>	<b>G. Taylor</b>
<b>C. Richardson</b>	<b>M. Dobbie</b>	<b>G. Paterson</b>	<b>N. Keating</b>
<b>J. Bulbeck</b>			



## Premierships

Senior Premierships		Junior Premierships	
1962/63	A Matting	2010/11	Under 15B
1967/68	C Turf	2012/13	Under 15C
1985/86	A Turf	2016/17	Under 17B
1988/89	A Turf	2019/20	Under 11A
1990/91	B Turf	2020/21	Under 16 Girls
1992/93	A Matting		
2001/02	B Turf		
2012/13	B Turf		
2016/17	B Turf		
2021/22	Womens Div 2		



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## Sponsors

### Major Sponsor



**Business Technology  
Centre Melbourne  
North West**

### Female Cricket Sponsors



Community Bank · Altona



### Junior Cricket Sponsors



### Gold Sponsors



**Bradley**  
AUSTRALIA

### Silver Sponsors



**thinkshutters**  
Specialists in plantation shutters  
and window solutions

### Bronze Sponsors



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## Annual General Meeting Agenda

<b>Date &amp; Time:</b>	7:00pm, Friday 8 <sup>th</sup> July 2022
<b>Location:</b>	Gellibrand Cricket Club, Digman Reserve

No.	Item	Responsible
1	Formalities	
1.1	Apologies	B. Rogers
1.2	Endorse minutes of previous annual general meeting	B. Rogers
2	Reports & Statements	
2.1	President's Report	M. Keating
2.2	Treasurer's Report (incl. financial statements)	L. Smart
2.3	Junior Coordinator's Report	B. Rogers
2.4	Coach's Report	P. Hetherington
2.5	Adoption of all reports and statements	B. Rogers
3	Election of Office Bearers and Committee Members	
3.1	Election of a meeting chair to oversee appointments	B. Rogers
3.2	Dissolution of the current Committee	Chair
3.3	Election of President	Chair
3.4	Election of Vice President	Chair
3.5	Election of Treasurer	Chair
3.6	Election of Secretary	Chair
3.7	Election of General Committee Members	Chair
4	General Business	
4.1	Call for general business items	B. Rogers
5	Meeting Close	



## 2020/2021 Annual General Meeting Minutes

Date & time:	7:00pm Friday, 16 <sup>th</sup> July, 2021
Location:	Online (Zoom)
Attendees:	R. Bolton, T. Humberstone, M. Keating, N. Keating, B. Macdonald, J. Macdonald, D. Oakes, A. Raiskums, R. Raiskums, B. Rogers, L. Smart, M. Stowe, R. Thomasson

No.	Item
1.	Formalities
1.1	Apologies <ul style="list-style-type: none"> <li>• Nil</li> </ul>
1.2	Endorse minutes of previous meeting <ul style="list-style-type: none"> <li>• Moved: L. Smart</li> <li>• Seconded: R. Thomasson</li> </ul>
2.	Reports
2.1	President's report <ul style="list-style-type: none"> <li>• Comments as per tabled report</li> </ul>
2.2	Treasurer's Report (incl. financial statements) <ul style="list-style-type: none"> <li>• Comments as per tabled report and statements</li> </ul>
2.3	Junior Coordinator's Report <ul style="list-style-type: none"> <li>• Comments as per tabled report</li> </ul>
2.4	Coaches Report <ul style="list-style-type: none"> <li>• Comments as per tabled report</li> </ul>
2.5	Adoption of all reports and statements <ul style="list-style-type: none"> <li>• Moved: P. Ginnane</li> <li>• Seconded: P. Hetherington</li> <li>• <u>Carried</u></li> </ul>
3.	Election of Office Bearers and Committee Members
3.1	Election of a meeting chair to oversee appointments <ul style="list-style-type: none"> <li>• B. Rogers nominates N. Keating</li> <li>• Seconded: T. Humberstone</li> <li>• <u>Carried</u></li> <li>• N. Keating dissolves the sitting Committee and declares all positions vacant</li> </ul>
3.3	Election of President <ul style="list-style-type: none"> <li>• B. Rogers nominates M. Keating</li> <li>• Seconded: L. Smart</li> <li>• <u>Carried</u></li> </ul>
3.4	Election of Vice President <ul style="list-style-type: none"> <li>• L. Smart nominates R. Thomasson</li> <li>• Seconded: P. Hetherington</li> <li>• <u>Carried</u></li> </ul>

3.5	<p>Election of Treasurer</p> <ul style="list-style-type: none"> <li>• M. Keating nominates L. Smart</li> <li>• Seconded: B. Rogers</li> <li>• <u>Carried</u></li> </ul>
3.6	<p>Election of Secretary</p> <ul style="list-style-type: none"> <li>• R. Thomasson nominates B. Rogers</li> <li>• Seconded: D. Oakes</li> <li>• <u>Carried</u></li> </ul>
3.7	<p>Election of Juniors Coordinator</p> <ul style="list-style-type: none"> <li>• P. Ginnane nominates B. Rogers</li> <li>• Seconded: T. Humberstone</li> <li>• <u>Carried</u></li> </ul>
3.8	<p>Election of Female Cricket Manager</p> <ul style="list-style-type: none"> <li>• M. Keating nominates P. Ginnane</li> <li>• Seconded: L. Smart</li> <li>• <u>Carried</u></li> </ul>
3.9	<p>Election of Events Manager</p> <ul style="list-style-type: none"> <li>• M. Keating nominates D. Oakes</li> <li>• Seconded: P. Hetherington</li> <li>• <u>Carried</u></li> </ul>
3.10	<p>Election of Fundraising Manager</p> <ul style="list-style-type: none"> <li>• D. Oakes nominates M. Stowe</li> <li>• Seconded: R. Raiskums</li> <li>• <u>Carried</u></li> </ul>
4.	General business
4.1	<p><u>M. Keating comments</u></p> <ul style="list-style-type: none"> <li>• Thanks to everyone for their support</li> <li>• Thanks to Lee, great 4 years as President, took over in awkward circumstances and did a great job steering us through that period</li> <li>• An exciting year ahead including the new rooms and playing in Division 4</li> <li>• First year with a winter tenant. Initial indications are that Williamstown Soccer Club will be good to work with, looking forward to developing that relationship</li> <li>• Western ground renovations will be happening this summer, which will be the final piece in the Digman Reserve redevelopment</li> <li>• Setting up some new sub-committees this year, Junior, Social and On-field</li> <li>• Looking for new volunteers, Blasters Coach, someone to help with social media and junior coaches. If you're able, please put your hand up and get involved</li> <li>• Pre-season schedule has been circulated for seniors and currently developing one for juniors</li> <li>• Must make sure that we continue to work on club culture. Parts of the club still tend to operate independently. Need to make sure moving forward, all parts of the club are integrated. Social events are key, something we all need to work on</li> </ul>



- Looking for input from members, committee is not a closed shop. If you have ideas or something to say, please don't be afraid of letting us know

#### Strategic Plan

- Currently developing a Strategic Plan, thanks to the Hobsons Bay City Council
  - Being facilitated by Leisure Networks
  - Three main focus areas this year are:
    - Transition to new facilities
    - Volunteer succession planning
    - Creating social connection, related to club culture

#### Update on the rooms

- Did a tour last week, anticipated being given access in June
- Issue with the concrete which has set up back 3-4 weeks
- RT speaks about the fit-out process
  - Grant has been submitted to fund equipment
  - No outcome until later in the year
  - Different stages to the purchasing, some will wait until grant outcome is received
  - All budgeted, close to finalising options
  - Su Presely will be assisting in the design
- Will have two launch events, one for the club, and one formal with Councillors and Parliamentarians

#### Fifth XI

- R. Raiskums asks about the possibility of a fifth senior mens XI
- M. Keating suggests that third XI will play one-dayers due to the loss of the western wicket, will be playing some Sundays
  - Will likely stick with 4 mens teams this season, potentially two Under 15 boys sides (playing Friday/Saturday)
- R. Raiskums suggests asking the question of parents now to gauge interest in different options. M. Keating asks M. Stowe and L. Smart to investigate.
- B. Rogers, P. Hetherington, L. Smart, and T. Humberstone suggest that 4 mens XI should be the current focus for various reasons.
- D. Oakes suggests that a last-minute affiliation with the WDCA could be a possibility

#### N. Keating comments

- High level of trust amongst the playing group in the club's leaders (committee and captains). Several effective and trusted leaders and the performance this year should not be taken for granted.
- Keen to be involved in social media this coming season. To discuss options with R. Thomasson.

#### Williamstown Soccer Club (WSC)

- T. Humberstone asked what the likely use of Digman Reserve will be by Williamstown Soccer Club
- M. Keating suggests that hasn't been locked in yet but have been using the ground for training on Tuesday, Wednesday, Thursday.
  - Only just seen the inside of the rooms last week, so their use is expected to be limited
  - Key to build a good relationship with the WSC representatives, a huge club (35 teams)

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	<ul style="list-style-type: none"> <li>○ The people we are currently dealing with seem to be good to work with, looking to create partnership with them rather than being co-tenants</li> <li>• L. Smart says that WSC suggested that the winter of 2022 may see WSC using the rooms often given that the Gray Reserve will be out of action</li> <li>• D. Oakes suggests that a good relationship with WSC is a great opportunity to cross-promote. M. Keating agrees and say that there are several relationships to work on</li> <li>• R. Thomasson asks when the WSC will hand the ground back over to Gellibrand</li> <li>• M. Keating states that there have been no dates locked in, expected to be sometime in September</li> <li>• Council will send through a pre-season ground allocation form, M. Keating will be looking to book the nets and grounds Saturday/Sunday in August/September</li> </ul> <p>Meeting between Gellibrand and WSC to be held soon to determine arrangements I the lead up to the summer</p>
5.	Meeting close: 8:25pm

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## President's Report

### Mark Keating

The 21/22 cricket season included many highlights for the club – the opening of the new clubrooms, the first and seconds both making the grand final (after promotion to Division 4) and the club winning its first women's premiership. The season was again impacted by COVID with a delayed start, all one-day games, COVID protocols to be followed and social events only happening after Christmas. Despite the obstacles, the club fielded 14 teams, including 4 female teams. We are in a strong position on and off-field and are well-placed for future success.

Although it was disappointing not to get a flag out of the firsts and seconds men's teams, just making the grand final was a great achievement. After being promoted to Division 4, the firsts had a great season losing only one game and finishing top of the ladder. They won their semi and gave a really good account of themselves in the grand finals, losing both games by a slender margin. The seconds took their grand finals to the third game but fell short in the decider. The thirds finished just outside the four and the fourths lost to a strong Deer Park team in their semi-final. Our two women's teams played off in the semi-final, with the white team beating the red team. The white team then went on to win their grand final in a close, hard-fought game. This is our first women's premiership for the club and the girls played some great cricket during the year.

The club fielded eight junior teams this season, including two girl's teams. Whilst we only had one team make the finals, all players developed their skills and had fun during the season. We had a number of new coaches who all acquitted themselves well. We had five players play representative cricket and had many of the U15 players playing seniors during the year. Our Friday night Blasters program had 39 participants and it continues to be a good source of players for our U11 teams.

Another highlight this season was the opening of the new clubrooms. We gained access to the rooms towards the end of November and had our official launch on 11 December. It was a great day with the mayor and local MP in attendance, as well as many past players who were eager to see the new rooms. They will be a great asset for the club in the years to come. A big thanks to Ross and Ben, who organised the furniture and the fit-out of the rooms ahead of the launch. It was great to see the updated honour boards back in the rooms. The west side of the reserve was completed just before Christmas and so the thirds will be back to Saturday games this season.

Although social functions were limited, we managed to run the launch, the past players day and the big draw during the season. These functions were well attended in the new rooms. Part of the reason we were successful financially is due to the great support from our sponsors. It was great that they were able to remain on board considering the financial impacts of Covid-19 on many businesses. The complete list of sponsors is included in the annual report and please give their businesses your full support.

The club is fortunate to have a strong committee who are committed to fulfilling their roles, my thanks and appreciation to Lee Smart (Treasurer), Ben Rogers (Secretary & Director of Junior Cricket), Ross Thomasson (Vice-President), Peta Ginnane (Female Cricket Manager), Darren Oakes (Events Manager) and Mike Stowe (Fundraising Manager). Thanks also to the people who helped out when asked during the season. With only seven people on the committee, it does stretch our resources so we would welcome any additional volunteers. We can find you a role for you without it being a great imposition on your time.

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Going forward, I hope we can capitalise on the new clubrooms by expanding our social functions to include partners, past players, parents and supporters. We want to see more people at the club watching our senior and junior games. The core of our senior men's playing list is made up of players from our junior programme, hopefully this continues with the U15s coming through now. Our U16 girls will now doubt become ready to play senior women's cricket in the future.

Finally, I want to thank the committee, coaches, players, sponsors, and supporters. Our vision is to be a successful club by providing a welcoming environment to the whole community. We want to be able to give people an opportunity to play cricket in a fun and learning environment. The club has taken great strides in recent years which sets us up for the future.

Mark Keating  
Club President



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## Treasurer's Report

### Lee Smart

The club has finished the year with a total cash balance of \$93,086, made up as follows:

Term Deposit	63,676.29
Bendigo Bank Main Account	28,088.87
Bendigo Bank Statement Account	59.58
Cash on Hand - 30/04/2022	1,261.15
<b>Total Cash Balance</b>	<b>93,085.89</b>

This represents a cash loss of \$3,301. Although a low figure, it is actually a great result given we undertook the greatest expenditure in our history on furniture and fittings for the new clubrooms. Expenditure totalled 36k which includes tables, chairs, fridge, TV, etc. which is detailed within this report. The result operationally when you take into account the one-off clubroom expenditure is a profit of \$33,898. Our revenue and expenditure streams have effectively double last season.

We transferred \$20k to our cheque account to cover the clubroom expenditure but due to greater than expected bar and sponsorship revenue we did not need to use it and will transfer it back to the term deposit. Due to the low interest rates we only received \$48 in interest.

After the disrupted season 20/21 we had a near normal albeit it shortened season due to the late start. Our bar turnover at 28k was the highest for many years with a margin of 86%. We aim for 100% but it is affected by lower margins on certain drinks and food items.

What really helped our financial result was the \$41k in sponsorship and grants. It cannot be emphasised enough what a great result this was and thanks must go to Ben for his incredible efforts in generating this level of sponsorship and grants. Thanks must go to all our sponsors who are listed. It was great too that a number of players chased up sponsorship from their employers or businesses.

While we have achieved a great result it is important that we don't fall into complacency and assume our finances will take care of themselves. With the new rooms and changes in operations there will be increased costs in running the club.

With the redevelopment of the west side of the ground we will need new covers. There will be ongoing expenditure to finish the fitting out of the clubrooms. There are also increased costs that we previously didn't have such as cleaning. We will also be updating our junior honour boards to better present our trophy winners. We also want to update our honour boards to include our ladies and fourths teams.

We have always been a club that puts its members first and don't overcharge for fees and over the bar. Even after putting alcohol prices up, opposition clubs would remark on how cheap our prices were. I'm sure people notice this when they go to other club. It was the first time the price of drinks had been increased in over ten years.

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You can see in our financial statement the main revenue and expenditure items. For comparative purposes last season was an outlier, however, if you compare this season with 19/20, significant movements include:

Revenue		Expenditure	
Men's fees	\$4,020	Bar/food	\$4,398
Women's fees	\$1,175	Umpire fees	\$2,200
Junior fees	\$1,923	Clubrooms upgrade	\$37,200
Bar	\$10,348	Affiliations	\$2,216
Sponsorship	\$10,348	Player payments	\$7,388
Bunnings BBQ	- \$1,960	Gear/clothing	\$3,242
Umpires fees	- \$3,025	Cleaning services	\$4,082

Once again, I would like to thank our sponsors for their wonderful support. Thanks again to Ben for all his work on not only recruiting sponsors but also engaging with them. One of the success stories this season were our social functions, from the opening night, past players days, ladies wine day and presentation night. Our thanks must go to Darren Oakes for his great organisational skills. We mustn't forget our players, families and supporters who supported the club throughout the season and helped make the season so successful.

Lee Smart  
Treasurer

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## Junior Coordinator's Report

### Ben Rogers

It has been another terrific season for Gellibrand juniors, again fielding sides in almost all boys and girls age divisions. Although only two of our nine teams featured in finals this year, the efforts of the players, coaches, parents and volunteers ensured that the season was an enjoyable one.

Many of you will have heard me say this at one time or another, but junior sport operates a lot like a pyramid; you need to have a really broad base in order to complete the pathway through the age groups. Our 'base layer' is Cricket Blast, working its way through Under 11s and on through the divisions. We, like many clubs, have struggled at times to maintain a complete pathway from entry-level to senior cricket, in recent years we have gone close but some gaps remain. Across the sport, this is often due to several factors such as cost barriers, coaching standards, facilities, etc.

I am pleased to report that as a club, whilst we acknowledge that there is still room for improvement, we are in a terrific position going into the next summer and beyond.

The Committee continues to invest in junior cricket and applies a minimalist approach to setting membership fees. This sees us charging less than almost any other local cricket club for junior fees, removing the cost barrier to participation found elsewhere. This is also true of our Cricket Blast registration fees, with the Committee electing to run at break-even across both Junior Blasters and Master Blasters while other clubs turn a profit.

We have engaged and worked with some outstanding junior coaches and have invested in their development. We now have some really well-experienced coaches across all of our age groups and thanks to sponsorship from Inver Engineering we have been able to invest directly in their development. This is something that the Committee is already looking at continuing for the 2022/23 summer.

Now that the works on Digman West have been completed, we now have one of, if not *the* best, community cricket facilities in the local area. Thanks to the investment from Hobsons Bay City Council and the State Government, we are now able to offer our members and their families a really first-rate cricketing experience. Most of us would have experienced the old pavilion and the old playing surfaces, looking at what we have now it is difficult to overstate the difference.

Our transition from Cricket Blast to junior cricket continues to be strong, thanks to efforts of Mark as our Blasters Coordinator and several players who came along to help with the Friday night sessions. Thanks to Auroon Alagaratnam, Dave Presley, Susanto De, Ollie Bulbeck, Sean Donnelly, Cam Jackson, Darren Oakes, Peta and Hannah Ginnane and others who assisted with the activities, raffle and canteen. Further work with Sacred Heart PS, Newport Gardens PS and St Leo the Great PS in the lead up to this coming summer will hopefully boost our participation rates and strengthen the program.

We were fortunate enough to have several Junior Cricket Sponsors in 2021/22 who saw the great work that we do and wanted to contribute. We're grateful for the continued support of Inver Engineering and Living Solar who have been with us for multiple seasons and were excited to welcome Carnovale Pharmacy as our third Junior Cricket Sponsor. I'd like to extend our thanks to all of our sponsors and encourage our members to support them wherever possible.

Thanks to all of the parents, coaches, team managers and volunteers for their contributions this season, it is, and will continue to be a tremendous team effort. I say this each and every year, but our junior cricket program is something that everyone associated with Gellibrand Cricket Club should be extremely proud of.

Looking forward to October already.

Ben Rogers  
Junior Coordinator

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## Coach's Report

### Paul Hetherington

The 2021/2022 season was one where the club experienced everything besides winning a premiership. The club has had a phenomenal record previously over the past three or four seasons, winning lots of cricket games, but just falling short at the finals hurdle. The club still has had a lot to celebrate including being promoted to Division 4, where there were question marks over how the club would perform. These were quickly put to bed, as the First XI finished on top for the first time in 20 years, only losing one game over the course of the year.

All eyes turned toward the semi-final, where the club had fallen the previous four seasons and six of the previous seven. Being behind the eight ball for majority of the game, the team grinded away to finally break the drought in an enthralling contest which came down to the second last over. It earned the club three home grand finals vs Caroline Springs, where unfortunately we fell just short despite playing really good cricket. We put two big scores on the board both games to have them chased down in the last over. We will be looking to go one step further this year.

It unfortunately was a very similar story for the 2nd XI. We finished second, earned a home final but had to play it away to Bellbridge and was still able to break the semi-final hoodoo. We also struck first blood in the best of three grand final vs Maribyrnong Park to take a 1-0 lead, to unfortunately fall just short in the next couple of games. Another huge year for the second XI who are similarly doing everything besides winning a flag.

This does highlight great depth amongst the club. The third XI improved again going one better than the previous year, finishing fifth. Not only was the improvement prevalent with the ladder, but the development of cricketers including juniors motivated the entire club. We consider ourselves quite unlucky, as if it wasn't due to a few tight losses, unavailability and Covid cases, we probably would've made the finals. A notable thrashing of the runner up Williamstown CYMS shows just how capable we are. Finals are definitely the aim for the Third XI this year and pushing some of these talented cricketers up the grades.

The 4th XI made finals again, but unfortunately couldn't overcome a skilled Deer Park side who would go on to easily claim the premiership. After losing the first two games, the team gathered themselves to win five of the next seven. We are really happy with the progress and the development of the 4th XI, as we see a potential flag on the horizon.

We have put together another successful year across the club and will be striving to win that coveted flag this year. We're all really enthused by the 2022/2023 season quickly approaching and I'm optimistic that we can experience greater success this season and in the future.

Paul Hetherington  
Club Coach



# Financial Statements

## Cash Book 2021/2022

	2021/22	2020/21	2019/20	Difference	
<b><u>Cheque Book</u></b>					
Opening balance 1/5/2021	12,710.89	10,924.83	12,802.53		Added CV payment accrued FY21
Closing Balance 30/4/2022	29,409.60	11,530.89	9,104.83		
Transferred to/(from) term deposit (incl interest)	-20,000.00	0.00	30,480.15		
<b>Profit / (Loss) for the year</b>	<b>-3,301.29</b>	<b>606.06</b>	<b>26,782.45</b>	<b>-3,907.35</b>	
<b>Income</b>					
Bar takings (net)	12,666.73	3,907.80	7,045.62	8,758.93	Return to normal operations
Fees	22,080.00	11,831.02	13,651.32	10,248.98	Increase in junior and females
Raffles	481.00	503.00	948.54	-22.00	
Functions	2,380.00	30.20	150.30	2,349.80	Increased functions
Sponsors	32,450.27	11,375.00	22,102.55	21,075.27	Greater success in attracting sponsors
Grants	8,500.00	12,250.00	7,664.83	-3,750.00	Less grants available for Covid
Bunnings BBQ	0.00	0.00	1,213.90	0.00	COVID impact
Big draw - Net	4,316.00	2,875.87	3,477.76	1,440.13	Increase in tickets sold
Apparel	6,970.00	0.00	0.00	6,970.00	Recorded apparel separately previously
Miscellaneous	1,329.85	0.00	0.00	1,329.85	Council refund on Ground Rental / Power
Presentation Night	2,910.00	0.00	0.00	2,910.00	Paid May
<b>Expenses</b>					
Umpires/Afternoon teas	-4,635.00	-3,055.00	-343.92	-1,580.00	no weekly umpire fees
Affiliations	-5,480.52	-1,985.02	-2,910.00	-3,495.50	Affiliation costs back to normal, more teams
Insurance	-400.02	-450.00	-299.99	49.98	
Balls	-6,042.31	-5,509.60	-4,496.20	-532.71	
Players	-12,549.00	-8,171.00	-5,161.00	-4,378.00	Improved player performance
Ground Rental	0.00	-125.83	-1,559.98	125.83	No ground rental charged HBCC
Curator	-2,350.00	-3,150.00	-3,310.00	800.00	Will increase FY23 with two pitches
Apparel	-8,854.90	-5,261.31	667.40	-3,593.59	
Licensing / Certification	-1,161.54	0.00	0.00	-1,161.54	Liquor licence / Food Handling
Trophies	-610.40	-2,074.85	-1,554.10	1,464.45	Senior Trophies paid May
Maintenance	-705.92	-1,120.34	-1,432.86	414.42	Roller maintenance
Blasters programs	-66.00	-1,423.40	602.50	1,357.40	
Indoor	0.00	0.00	-40.00	0.00	
Equipment - gear	-1,619.50	-1,554.96	-2,950.00	-64.54	Junior and Ladies gear
Womens team	0.00	0.00	-1,152.83	0.00	
Line marker	0.00	0.00	-1,545.50	0.00	
Capital Expenditure	-37,199.67	-4,294.40	0.00	-32,905.27	See attached
Cleaning Services	-4,081.92	0.00	0.00	-4,081.92	New costs re clubrooms
Functions - Social	-3,401.50	0.00	0.00	-3,401.50	Increased social functions
Website development	0.00	-1,375.00	0.00	1,375.00	
Other	-8,226.94	-2,616.12	-3,985.89	-5,610.82	See attached
<b>Total</b>	<b>-3,301.29</b>	<b>606.06</b>	<b>26,782.45</b>	<b>-3,907.35</b>	

## Financial Statements

### Budget v. Actuals 2021/2022

		<b>Budget</b>	<b>Actual</b>
		<b>2021/22</b>	<b>2021/22</b>
<b>Term deposit</b>		<b>83,607.29</b>	<b>63,676.29</b>
<b>less rooms fit-out budget</b>	\$20000 per grant + \$15000 extras	<b>-35,000.00</b>	
		<b>48,607.29</b>	
<b>Cheque Book</b>			
<b>Opening balance</b>		<b>11,530.89</b>	<b>9,710.89</b>
<b>Receipts</b>		<b>78,760.00</b>	<b>133,668.43</b>
		<b>90,290.89</b>	<b>143,379.32</b>
<b>Less Payments</b>		<b>68,631.00</b>	<b>116,969.72</b>
<b>Closing Balance</b>		<b>21,659.89</b>	<b>26,409.60</b>
<b>Total-Cash book + term deposit</b>		<b>70,267.18</b>	<b>90,085.89</b>

<b>Profit for the year</b>		<b>12,456.74</b>	<b>-2,724.55</b>
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<b>Receipts</b>	<b>Assumptions</b>		
Fees - seniors	15x full (\$200), 18x concession (\$120)	<b>5,160.00</b>	9,150.00
Fees - women	10x full (\$100)	<b>1,000.00</b>	2,000.00
Fees - juniors	50x boys (\$120), 25x girls (\$120)	<b>9,000.00</b>	9,620.00
Winter cricket	5 games left @ \$200	<b>1,000.00</b>	860.00
Blasters programs	based on 19/20	<b>1,000.00</b>	450.00
Bar /Food	based on 19/20	<b>20,000.00</b>	28,280.31
Raffles	based on 19/20	<b>1,200.00</b>	481.00
Functions	Trivia, Pink stumps, Xmas breakup, Pres night, wine tasting	<b>5,000.00</b>	5,290.00
Sponsors	target	<b>15,000.00</b>	32,450.27
Grants		<b>5,000.00</b>	8,500.00
Bunning's BBQ	based on 19/20	<b>2,000.00</b>	0.00
Umpire Fees	based on previous years	<b>3,000.00</b>	0.00
Indoor training	\$10 per session for seniors	<b>800.00</b>	0.00
Gear - clothing	based on previous years	<b>2,000.00</b>	6,970.00
Bank fees/Interest		<b>100.00</b>	48.16
\$1000 draw	assume 150 tickets @ \$50	<b>7,500.00</b>	7,400.00
Miscellaneous		<b>0.00</b>	2,168.69
Transfer from ANZ term deposit		<b>0.00</b>	20,000.00
<b>Total Receipts</b>		<b>78,760.00</b>	<b>133,668.43</b>
<b>Payments</b>	<b>Assumptions</b>		
Bar/Food	100% margin	<b>10,000.00</b>	15,613.58
Umpire fees	based on prior 2 years	<b>3,500.00</b>	4,635.00
Winter cricket		<b>500.00</b>	355.00
Blasters programs	shirts for new players	<b>500.00</b>	66.00
Insurance	based on prior year	<b>450.00</b>	780.02
Rooms upgrade		<b>0.00</b>	37,199.67
Gear - kit	no new teams - top up	<b>1,000.00</b>	1,619.50
Maintenance - curator	back to 1.5 wickets + grassed up	<b>3,500.00</b>	2,350.00
Maintenance		<b>1,000.00</b>	705.92
VTCA - affiliation seniors	3 teams + \$100 raffle + \$200 pres + WDCA	<b>1,950.00</b>	1,877.52
NWMCA - affiliation women	1 team	<b>275.00</b>	520.00
WRJCA - affiliation juniors	8 teams @ \$150	<b>1,200.00</b>	1,188.00
WRJCA - player levy	80 x \$20	<b>1,600.00</b>	1,540.00
Balls	VTCA \$2500, NWMCA \$300, WDCA \$600, WRJCA \$1600	<b>5,000.00</b>	6,042.31
Players	coach \$5000, players \$10000	<b>16,000.00</b>	12,549.00
Gear - clothing	price at cost, sell to orders	<b>2,000.00</b>	8,854.90
Raffles		<b>300.00</b>	135.90
Bank Charges	based on prior year	<b>400.00</b>	722.17
Functions	Trivia, Xmas breakup, wine tasting	<b>3,500.00</b>	3,401.50

Liquor licence	based on prior year	223.00	561.14
Food Act Registration - HBCC	based on prior year	383.00	424.00
Other Licences		0.00	176.40
Indoor/coaching	based on prior year	1,500.00	0.00
Ground + electricity	based on prior years	2,100.00	456.37
Cleaning Services		0.00	4,081.92
Trophies	based on prior 2 years	2,000.00	610.40
Bunning's BBQ	based on prior year	750.00	0.00
Honour Board	based on prior years	500.00	549.05
Renegades memberships	based on prior years	600.00	0.00
\$1000 draw	based on prior years	4500.00	3,084.00
Sponsors apparel/signs		500.00	1,824.53
Miscellaneous	based on prior 2 years	1,900.00	4,142.72
McGrath/Reach Foundation		1000.00	903.20
<b>Total Payments</b>		<b>68,631.00</b>	<b>116,969.72</b>

## Financial Statements

### Sponsorship & Grants 2021/2022

Sponsorship	2021/22	2020/21	Difference	
Hobsons Bay Dental	2,500.00	0.00	2,500.00	
Barden Steeldeck	1,000.00	1,000.00	0.00	
Bespoke Bathrooms	1,000.00	0.00	1,000.00	
Viva Energy	5,500.27	5,200.00	300.27	
Inver Engineering	1,000.00	1,000.00	0.00	
Hobsons Bay Fish Shop	500.00	0.00	500.00	
Hobsons Bay Osteo	1,000.00	750.00	250.00	
Agonics	500.00	0.00	500.00	
Keima Press	1,000.00	0.00	1,000.00	
Cold Force	2,000.00	0.00	2,000.00	
Bendigo Bank	2,000.00	0.00	2,000.00	
Carnovale Pharmacy	2,000.00	0.00	2,000.00	
Bradley Australia	2,000.00	0.00	2,000.00	\$1,000 in-kind
Telstra Business Centre	3,000.00	0.00	3,000.00	
Living Solar	1,000.00	1,000.00	0.00	
Muddog Excavations	2,000.00	0.00	2,000.00	
Awash Under Pressure	1,500.00	1,375.00	125.00	
Edwards Meats	1,000.00	0.00	1,000.00	
Newport Cellars	450.00	300.00	150.00	
Signarama Footscray	500.00	0.00	500.00	\$500 in-kind
Think Shutters	1,000.00	0.00	1,000.00	\$1,000 in-kind
Fitzgerald Optometry	0.00	250.00	-250.00	
Nowlan	0.00	500.00	-500.00	
Total	32,450.27	11,375.00	21,075.27	

Grants	2021/22	2020/21	Difference
State Govt - COVID	2,500.00	1,500.00	1,000.00
Cricket Australia	3,500.00	0.00	3500.00
Cricket Victoria	2,500.00	0.00	2500.00
Aust Govt community grants	0.00	3,250.00	-3,250.00
CA club equipment	0.00	2,000.00	-2000.00
HBCC	0.00	1,000.00	-1,000.00
CV Next Innings	0.00	2,500.00	-2,500.00
Bendigo Bank - Blasters	0.00	2,000.00	-2,000.00
<b>Total</b>	<b>8,500.00</b>	<b>12,250.00</b>	<b>-3,750.00</b>



## Financial Statements

### Clubrooms Expenditure 2021/2022

#### **Furniture**

Permanent tables	\$8,187.30
Folding tables	\$1,980.00
Chairs	\$2,415.60
Chairs - stackable	\$1,404.00
High chairs	\$4,494.60

<b>Furniture Total</b>	<b>\$18,481.50</b>
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#### **Electronic**

Square Register	\$1,114.00
TV	\$2,250.00

<b>Electronic Total</b>	<b>\$3,364.00</b>
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#### **Kitchen**

Refrigerator	\$5,995.00
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<b>Kitchen Total</b>	<b>\$5,995.00</b>
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#### **Miscellaneous**

Blinds (incl electrical)	\$2,539.00
Cabinet	\$398.75
Defibrillator Display	\$133.90
Racking	\$917.66
Racking-Cleaning	\$199.00
Bins	\$1,084.91
Electrical Works	\$491.70
Carpentry Purchases	\$622.70
Key Safe	\$107.25
Kitchen Utensils	\$957.95
Miscellaneous Purchases	\$761.35

<b>Miscellaneous Total</b>	<b>\$8,214.17</b>
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<b>Total Expenditure</b>	<b>\$36,054.67</b>
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